



Valid Thru: December 31, 2004

CONTINUOUS-SPRAY LUBRICATION SYSTEMS

STANDARD WARRANTY

Lubrication Systems Limited Warranty:

ORSCO, INC. warrants each product and/or system against defects in material and workmanship for a period of (12) months from date of shipment. This warranty does not include service parts (i.e. filter elements, normal injector wear, or similar wear items).

ORSCO, INC. shall not be responsible for any incidental or consequential damages resulting from: contamination, vandalism, negligence, or damage from adverse conditions due to circumstances beyond our control. Any abuse, misuse, misapplication, or improper installation of the product shall invalidate this warranty.

The liability of the COMPANY for all loss or damage resulting from non-conforming material shall be limited to the refund of the purchase price of the particular goods with respect to the loss or damage occurred.

LIMITATIONS:

Customer specified pneumatic and/or electrical components, other than those preferred by ORSCO, INC. are not covered under this warranty and are the responsibility of the manufacturer of each respective component.

ORSCO is not responsible for applications that involve unapproved fluids. Please contact your ORSCO, Inc. representative for a list of approved fluid parameters.

Regards,

A handwritten signature in black ink that reads "R. Borowski".

R. Borowski
ORSCO Sales Manager



Valid Thru: December 31, 2004

CONTINUOUS-SPRAY LUBRICATION SYSTEMS

CANCELLATION POLICY

Policy Outline

For the following continuous-spray systems:

Series 170
Series 200
Series 300

Lincoln/ORSCO will charge the customer, for an order cancelled within (2) weeks of the scheduled ship date, according to the following criteria:

Cost of Materials	(cost of purchased goods)
plus	
Engineering Time	(rate = \$50/hour)
plus	
Cancellation Fee	(15% of Quoted Price)
=====	

Total Cancellation Cost

Orders that are delayed from the scheduled ship date up to (2) months will not be subject to the above charges. However, a carrying cost will be applied to the new selling price that will be determined at the time of such delay. Orders delayed more than (2) months will be considered for cancellation incurring the above charges.

Regards,

R. Borowski
ORSCO Sales Manager



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CONTINUOUS-SPRAY LUBRICATION SYSTEMS

RETURNED GOODS AUTHORIZATION POLICY

Policy Outline

All product or materials returned to Lincoln/ORSCO's Shelby Township, MI facility will observe the following Procedures:

- 1) ORSCO will be notified in advance of the shipment via phone, fax, or email.
- 2) The customer will be issued an RGA number that will accompany the returned product. A RGA number is mandatory for processing the return.
- 3) A standard (45) day period will be required to determine the status of the return if the product is being returned as non-conforming and to apply any credit associated with the return.
- 4) Notification will be made to the customer & appropriate Lincoln personnel as to the magnitude of credit, if any, to be issued relative to the returned goods.
- 5) All returned product, not for warranty, will be subject to a restocking fee that will be determined by the type of product returned and the degree to which it can be salvaged.
- 6) Product being exchanged must also have a purchase order issued by the customer for the new material. We will credit the customer for the exchanged product upon receipt of the material when it is determined to be in acceptable condition.

Note: Any material forwarded to ORSCO without a RGA number may be returned at the customer's expense.

Please contact us directly if you have any questions regarding this policy.

Regards,

A handwritten signature in black ink that reads "R. Borowski".

R. Borowski
General Manager

ORSCO SPRAY LUBRICATION SYSTEMS

50650 Corporate Drive
Shelby Township, MI 48315
Phone: (586) 997-0300 ~ Fax: (586) 997-2072



Valid Thru: December 31, 2004

RISK-FREE TRIAL PROGRAM

Policy Outline

As a courtesy to new customers, we offer the following policy to allow customers the opportunity to evaluate the advantages of the ORSCO Series 170 product:

- 1) Standard Order Processing
Customer will provide an ORSCO a purchase order and must observe standard payment terms of Net (90) days.
- 2) Trial period is (90) days from date of invoice.
- 3) If dissatisfied with the agreed upon performance expectations, then contact your Lincoln/ORSCO representative to make arrangements for a full credit refund via the customary returned goods authorization (RGA) process.

This incentive program provides for a complete refund in accord with the parameters outlined above. Any deviations from the criteria outlines above are at the complete discretion of Lincoln/ORSCO management to accept or deny.

Sample Account Number: _____ **Date Requested:** _____ **Follow Up Date:** _____

Purpose/Sales Promotion: _____

Ship to: _____ **(Name/Company)**

City **State** **Zip**

Quantity	Model Number	Notes

SIGNATURES OF ZONE & DISTRICT MANAGER REQUIRED

Customer _____ Customer Contact _____

Customer Phone _____ Lincoln/ORSCO Product _____

District Manager Approval

Zone Manager Approval

Please fax or email the completed as indicated below.